



BURKENTINE
REAL ESTATE GROUP

Burkentine.com



EXECUTIVE SUMMARY

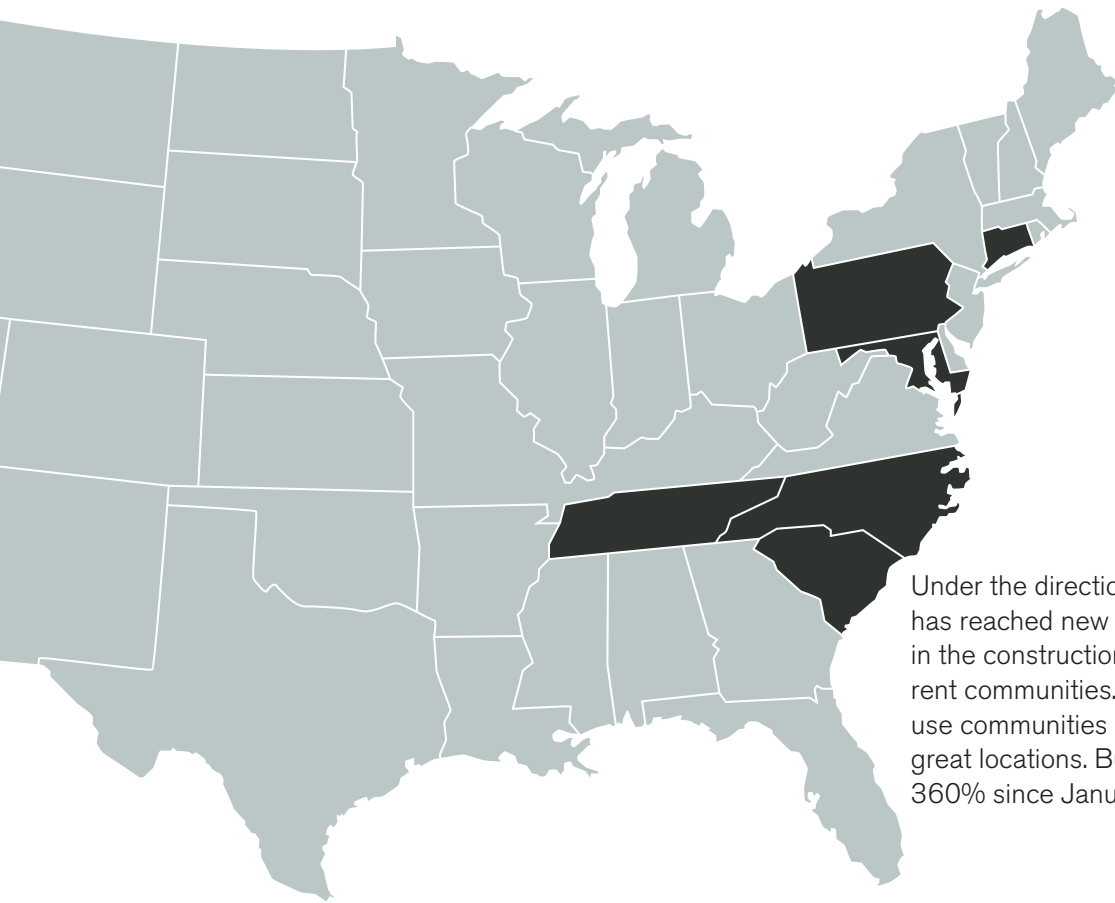


Burkentine Real Estate Group is a family owned and operated, vertically integrated company. Operations are based in Hanover, PA with a focus on acquisition, land development, building, and property management. As a privately held entity, business decisions are made in-house which enables Burkentine to pivot easily to meet market demands. Burkentine development sites can now be found in PA, MD, CT, TN, SC and NC with no sign of slowing down.



BURKENTINE
REAL ESTATE GROUP
PROPERTIES
BUILDERS
LAND DEVELOPMENT

BURKENTINE REAL ESTATE GROUP IS AN EMERGING LEADER IN THE BUILD TO RENT INDUSTRY



Under the direction of the family office, the company has reached new heights, seeing exponential growth in the construction of luxury multi-family and build-to-rent communities. Townhome, apartment, and mixed-use communities are under development in many great locations. Burkentine holdings have grown by 360% since January 2020.

Renowned real estate consultant, John Burns named Burkentine as one of the ***“Top 200 Companies Revolutionizing Housing.”***

our story

Burkentine Enterprises was founded in 1989 by Paul and Rajean Burkentine. The couple dreamed of creating meaningful spaces, built with quality, craftsmanship, and best in class service. That early dream for their family evolved into a generational legacy. For over 33 years, Burkentine has been a trusted name in the housing industry, initially as a custom home builder, then rapidly expanding into multiple business units.



OUR MISSION

Not only do we build homes, but we also focus on building a culture of happiness that inspires our employees and customers to challenge the status quo. We have seen a need for more Space, Freedom, and Flexibility across all generational customers in the marketplace. We are filling that need by creating “meaningful spaces for families and communities to Live Different”.

CORE VALUES

Family



Balanced Life



Passion + Purpose



Integrity + Trustworthiness



business units



PROPERTIES

single family ▪ townhome and apartment communities
commercial ▪ mixed-use developments



REAL ESTATE

sales ▪ leasing ▪ property management
investor relations



LAND DEVELOPMENT

feasibility ▪ permits ▪ land acquisition ▪ due diligence
site development plans



BUILDERS

engineering & design plans ▪ construction
quality control

our portfolio

We build, sell, lease, and manage single-family homes, townhomes, apartments, commercial and mixed-use communities with a focus on secondary and tertiary markets.

RESIDENTIAL SINGLE FAMILY AND TOWNHOME PROJECTS



inspiration

RESIDENTIAL APARTMENT AND COMMERCIAL PROJECTS



executive leadership

PAUL BURKENTINE

Founder & President
Burkentine Real Estate Group

Paul Burkentine and his wife, Rajean, founded the company in 1989. Paul graduated from Penn State University earning a Bachelor's degree in Electrical Engineering. He went on to earn his Master's degree in Engineering Science from Loyola University. After completing his bachelor's degree, they moved back to Hanover, PA in search of land to start their first business venture, and in 1989 the Burkentine legacy began! They built one home at a time, and within five years Paul was building 30 homes a year. During this time Paul and Rajean had three sons, Michael, Bryan, and Bryce. This was truly the beginning of the family business. Having experienced exponential growth in such a short period of time Paul expanded his business opportunities to land development, residential rental properties, and commercial rental properties. Today, the company has expanded to Burkentine Real Estate Group and has grown into multiple companies including residential home building, engineering, land development, residential rental properties, commercial rental properties, property management, and storage units. Paul's motto has always been "Whatever the mind believes and conceives it will achieve". In 2022 Paul was recognized by the Central Pennsylvania Business Journal as one of their "Power 30 for Real Estate and Construction".



MICHAEL BURKENTINE

Owner
Burkentine Real Estate Group

Michael graduated from Penn State University with a degree in civil engineering. He was recognized as Engineering Student of the Year for his enthusiasm and outstanding performance within the college of engineering, University Park. He oversees Sales, Build to Rent and Business Development. Michael's passion for innovation carried right into the family business. He grew the building business with his hands-on approach while working with his team. His business development expertise initiated a successful re-brand and evolution of various new products. He currently leads a talented team and oversees all marketing for the Burkentine Brand. He also manages all products built and sold to investors, in addition to operating the Build For Rent Emerging Market Division which is currently building townhomes & multifamily communities throughout the United States. Mike is passionate about his community, and he is involved in various council boards along with mentoring programs at local high schools. His leadership in business development has allowed Burkentine to be a pacesetter in many markets.



BRYCE BURKENTINE

Owner
Burkentine Real Estate Group

Bryce graduated from Penn State University with a Master's Degree in Architectural Engineering. He oversees Acquisitions and Real Estate. While pursuing his degree, he obtained his real estate license and purchased several rental properties. After graduating, Bryce was an ambitious, driving force in the growth of the family business. Realizing the growth potential in the rental real estate market, Bryce quickly worked towards acquiring land and developing passive income projects. Forming a land development team and managing the finances, Bryce was able to obtain approvals on projects while creating the proformas to obtain financing. Bryce has a strategic, innovative approach that has allowed him to see new growth opportunities in the real estate market. The collaboration between Bryce and his two brothers, Michael and Bryan, is a key component to the successful construction and management of multiple projects under the Burkentine Real Estate Group umbrella.



BRYAN BURKENTINE

Owner
Burkentine Real Estate Group

Bryan earned both his Bachelor's and Master's degrees in Architectural Engineering from Penn State University. Bryan oversees Construction and Asset Management. While still a student, Bryan also obtained his real estate license. With a thorough understanding of efficiencies and sequences he learned from launching and running small businesses early in his career, he was a perfect fit to manage and grow the rental construction and rental management units under the Burkentine Real Estate Group umbrella. Bryan currently leads the construction and rental management team. He has been instrumental in growing the Burkentine Real Estate portfolio with his hands-on approach. Bryan's self-motivated attitude, attention to detail, and lean management philosophy are what drive him through challenges and towards success. He enjoys bringing fresh, innovative, building design concepts to all projects moving forward, as the Burkentine Brand establishes itself beyond the Mid-Atlantic to new territories including CT, TN, NC, SC, and FL.



COLBY SWARTZ

**VP of Capital Markets and Investment Strategy
Burkentine Real Estate Group**

Colby is our dealmaker! He holds a Master of Science in Global Real Estate Development from New York University. He has over 15 years of executive-level experience in corporate real estate investment, finance, and luxury brand operations. Colby has a proven track record of forming strategic partnerships, facilitating acquisitions of real estate in target markets, and driving revenue through closed transactions. For five years running, Colby was recognized by BisNow as one of their Top Real Estate Leaders Under 40. Known for his expertise in Asset Management, Capital Markets, and Operations, he is a key player, maintaining high-level connections throughout the real estate industry. As a client-facing executive and relationship builder, he has proven invaluable to the Burkentine family of companies for his knowledge of deal structure, deal execution, and operations that achieve projected outcomes.

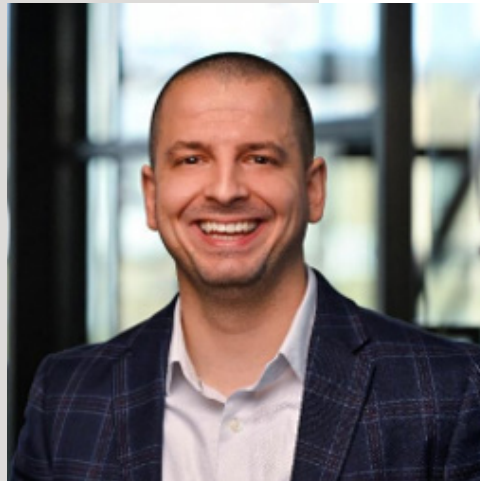


JESSE SNYDER

Vice President of Asset Management

As Vice President of Asset Management, Jesse Snyder oversees all asset and property management operations at Burkentine, serving as a vital link between property management and other business units. He collaborates closely with finance and accounting to enhance financial metrics and reporting, while also assisting capital markets with long-term financing objectives.

Prior to joining Burkentine, Jesse served as Vice President at a leading real estate investment and construction firm based in Houston, TX. He brings a wealth of experience in real estate operations, including student housing and multifamily property management, investor and equity relations, banking partnerships, and deal acquisition through disposition.



RAY GRUDI

Vice President of Finance & Accounting

As Vice President of Finance at Burkentine, Ray Grudi leads the Finance and Accounting department with a primary focus on strategic financial planning and analysis, financial reporting, cash management, and risk management. He collaborates closely with ownership to assess the company's overall financial health and develop plans for future growth. With 35 years of experience in accounting and finance, along with expertise in team building, Ray is a key leader within the firm.



JOSH FRY

Vice President of Development & Construction

As Vice President of Development & Construction at Burkentine, Josh Fry oversees both the Preconstruction and Vertical Construction departments. He provides strategic oversight, guidance, and direction for the company's construction operations, ensuring successful and timely project delivery through effective communication and collaboration across multiple departments.

Joining Burkentine nearly five years ago, Josh has over 10 years of experience in the construction industry, having specialized in healthcare projects during the earlier part of his career. Born and raised in Hanover, PA, he has been familiar with Burkentine for most of his life.



MATT FLICKINGER

Vice President of Land Development & Entitlement

As Vice President of Land Development & Entitlement at Burkentine Real Estate Group, Matt Flickinger leads the land development department with a strategic focus on identifying and analyzing future land opportunities. He oversees the entitlement process and ensures projects advance from initial approvals to successful completion. Collaborating closely with ownership, Matt makes timely investment decisions to maintain a robust pipeline for future development.

With 33 years of extensive experience in entitlement, land planning, engineering, contract negotiations, construction, and team building, Matt is a pivotal leader within the firm.





 **BURKENTINE**

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